# חAmIBIA UחIVERSITY <br> OF SCIEПCE AПD TECHПOLOGY <br> FACULTY OF COMMERCE, HUMAN SCIENCE AND EDUCATION 

DEPARTMENT OF MARKETING, LOGISTICS AND SPORT MANAGEMENT

| QUALIFICATION : BACHELOR OF LOGISTICS AND SUPPLY CHAIN MANAGEMENT HONOURS |  |
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| QUALIFICATION CODE: 08LSCH | LEVEL: 8 |
| COURSE CODE: FTL821S | COURSE NAME: FINANCIAL TECHNIQUES FOR LOGISTICS <br> MANAGEMENT OPERATIONS |
| SESSION: JANUARY 2023 | PAPER: THEORY AND PRACTICAL |
| DURATION: 180 MINUTES | MARKS: 100 |
| SUPPLEMENTARY / SECOND OPPORTUNITY EXAMINATION QUESTION PAPER |  |
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| MODERATOR | Mr. Johannes Ndjuluwa |

## INSTRUCTIONS

1. This question paper consists of six pages including this cover page.
2. There are six questions in this paper, and all are compulsory.
3. Start with the question that you understand best, and please number all your answers clearly, and correctly.
4. Avoid any form of academic dishonesty.
5. Where applicable, please show all your workings.
6. Students should use their intuitions to deal with any perceived ambiguities, and all assumptions made should clearly be indicated as such.
7. For qualitative answers, the number of marks allocated should serve as the basis for the length of your answer.
8. Unless otherwise stated, round off all your final answers to two decimal places.
9. The use of Financial Calculators or PV/FV is permitted.
10. Strictly, no pencil work shall be marked.

QUESTION 1:
There are various business forms that can be found in Namibia. Depending on the formation of such a business, it can either be of a limited or unlimited liability. That is the reason why it is always important for every procurement officer to know about this distinction before you enter into any contractual obligations.

| REQUIRED: Carefully, answer the following questions: | MARKS |  |
| :--- | :--- | :---: |
| (1.1.) | Identify any three forms of business formations that can be found in Namibia, and <br> clearly state whether they are of limited or unlimited liability. | 6 |
| (1.2.) | There are various stakeholders that can be interested in the business' performance. <br> One of such stakeholders are employees as they would want to ensure that their job <br> security is always guaranteed. Identify any four stakeholders that would also be <br> having interest in the business' performance, and clearly explain their direct <br> economic interest to such a business. | 8 |
| TOTAL MARKS FOR QUESTION 1 | 14 |  |

As a procurement officer, it is important that you know how to assess not only the liquidity of an entity, but its profitability as well. This is a necessary practice because it influences your decision when it comes to selecting a reliable supplier(s). The following is an extract from the financial records of two prospective suppliers:

STATEMENT OF FINA NCIAL POSIIION (EXTRACT) AS 31 DECEMBER 2021

|  |  |  |  |  |
| :--- | ---: | ---: | :---: | :---: |
| NON-CURRENT ASSETS: | SUPPLIER A | SUPPLIER B |  |  |
| Property, Plant and Equipment | $\mathbf{5 6 8 , 8 4 0 . 0 0}$ | $\mathbf{3 6 5 , 0 0 0 . 0 0}$ |  |  |
| CURRENT ASSETS: | $568,840.00$ | $365,000.00$ |  |  |
| Inventory | $\mathbf{1 3 5 , 0 0 0 . 0 0}$ | $\mathbf{1 6 2 , 0 0 0 . 0 0}$ |  |  |
| Accounts receivable | $20,000.00$ | $25,000.00$ |  |  |
| Bank | $15,000.00$ | $12,000.00$ |  |  |
| TOTAL ASSETS | $100,000.00$ | $125,000.00$ |  |  |
|  | $\mathbf{7 0 3 , 8 4 0 . 0 0}$ |  |  | $\mathbf{5 2 7 , 0 0 0 . 0 0}$ |
| EQUITY AND LIABILITIES: | $\mathbf{7 0 3 , 8 4 0 . 0 0}$ |  |  |  |
|  | $\mathbf{4 2 3 , 8 4 0 . 0 0}$ | $\mathbf{5 2 7 , 0 0 0 . 0 0}$ |  |  |
| TOTAL EQUITY | $300,000.00$ | $275,000.00$ |  |  |
| Share capital | $123,840.00$ | $134,000.00$ |  |  |


| TOTAL LIA BILIIES: | $\mathbf{2 8 0 , 0 0 0 . 0 0}$ | $\mathbf{1 1 8 , 0 0 0 . 0 0}$ |
| :--- | ---: | ---: |
| NON-CURRENT LIABILIIIES: | $280,000.00$ | $118,000.00$ |
| Interest bearing long-term liabilities | $280,000.00$ | $118,000.00$ |


| CURRENT LIABILITIES: |  |  |
| :--- | ---: | ---: |
| Accounts payable | $11,000.00$ | $9,000.00$ |


| STATEMENT OF PROFIT \& LOSS (EXTRACT) FOR THE YEAR ENDED 31 DECEMBER 2021: |
| :--- |
|  SUPPLIER A SUPPLIER B <br> Sales revenue $800,000.00$ $735,000.00$ <br> Cost of sales $-520,000.00$ - <br> Gross profit $280,000.00$ $214,500.00$ <br> Operating expenses: $-98,000.00$ - <br> Operating profit $182,000.00$ $121,225.00$ <br> Finance cost - $10,000.00$ <br> Profit before tax $172,000.00$ 8,000 <br> Taxation at $28 \%$ $-48,160.00$ - <br> Profit after tax $\mathbf{1 2 3 , 8 4 0 . 0 0}$ $31,717.00$ |


| REQURED: For each Supplier, calculate the following ratios: | MARKS |  |
| :--- | :--- | :---: |
| (2.1.) | (i) Current ratio, and (ii) Quick ratio | $\mathbf{6}$ |
| (2.2.) | (i) Gross profit margin, and (ii) Net profit margin | $\mathbf{4}$ |
| (2.3.) | Based on your answers obtained in (2.1) to (2.2), which one of the two Suppliers <br> would you recommend to your organization, and why? | $\mathbf{5}$ |
| TOTAL MARKS FOR QUESTION 2 | $\mathbf{1 5}$ |  |

## QUESTION 3

(11 MARKS, 20 MINUTES)
For every entity, investing in a right security/asset is considered a crucial undertaking. Given the persisting global economic crisis, majority of entities are resorting to a new normal especially those within the supply chain management space. Suppose your organization is contemplating to invest in one of the following mutually exclusive securities:

|  |  | Expected returns |  |
| :--- | ---: | ---: | ---: |
| State of the economy | Probability | Security A | Security B |
| Normal | $30 \%$ | $16 \%$ | $14 \%$ |
| Boom | $50 \%$ | $19 \%$ | $19 \%$ |
| Recession | $20 \%$ | $-5 \%$ | $-6 \%$ |


| REQUIRED: Carefully, answer the following questions: | MARKS |  |
| :--- | :--- | :---: |
| (3.1.) | On the basis of the expected return, which security would you recommend to <br> your organization? | 4 |
| (3.2.) | On the basis of the standard deviation, which security would you recommend to <br> your organization? | 4 |
| (3.3.) | Given your answers in (3.1) and (3.2), which one would you recommend to your <br> organization as a final basis of its investment choice? | $\mathbf{3}$ |
| TOTAL MARKS FOR QUESTION 3 | $\mathbf{1 1}$ |  |

## QUESTION 4

(21 MARKS, 38 MINUTES)
As a way of raising finance to finance capital projects, suppose your organization has issued a N\$ 1000 bond with a coupon rate of $4.75 \%$ per annum, and promises to pay back the principal in five years' time. Suppose the current market interest rate on similar bonds is $8 \%$.

| REQUIRED: You are to advise your organization on the cheapest option: | MARKS |  |
| :--- | :--- | :---: |
| (4.1.) | Value of the bond today when coupons are paid annually. | 5 |
| (4.2.) | Value of the bond today when coupons are paid half-yearly or bi-annually. | 5 |
| (4.3.) | Value of the bond today when coupons are paid quarterly. | 5 |
| (4.4.) | Value of the bond today when coupons are paid daily. (Assume 365 days calendar <br> year) | 5 |
| TOTAL MARKS FOR CALCULATIONS | 20 |  |
| RECOMMENDATION MARK | 1 |  |
| TOTAL MARKS FOR QUESTION 4 | 21 |  |

Consider the following mutually exclusive projects:

|  | PROJECTS |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | A | B | C | D |
| Initial investment | $(\mathrm{N} \$ 50000)$ | $(\mathrm{N} \$ 50000)$ | $(\mathrm{N} \$ 50000)$ | $(\mathrm{N} \$ 50000)$ |
| Expected cash inflows: Year 1 | $\mathrm{N} \$ 15000$ | $\mathrm{~N} \$ 18000$ | $\mathrm{~N} \$ 14000$ | $\mathrm{~N} \$ 17000$ |
| Year 2 | $\mathrm{N} \$ 15100$ | $\mathrm{~N} \$ 11100$ | $\mathrm{~N} \$ 14200$ | $\mathrm{~N} \$ 15000$ |
| Year 3 | $\mathrm{N} \$ 13500$ | $\mathrm{~N} \$ 16500$ | $\mathrm{~N} \$ 12500$ | $\mathrm{~N} \$ 13500$ |
| Year 4 | $\mathrm{N} \$ 14000$ | $\mathrm{~N} \$ 15000$ | $\mathrm{~N} \$ 16000$ | $\mathrm{~N} \$ 15000$ |
| Year 5 | $\mathrm{N} \$ 12900$ | $\mathrm{~N} \$ 10500$ | $\mathrm{~N} \$ 14900$ | $\mathrm{~N} \$ 13900$ |

The appropriate cost of capital is $10 \%$.

| REQUIRED: |  | MARKS |
| :---: | :--- | :---: |
| (5.1.) | On the basis of NPV, which one of the four projects should be accepted. | $\mathbf{2 0}$ |
| (5.2.) | On the basis of Profitability Index, which one of the four projects should be <br> accepted. | $\mathbf{5}$ |
| TOTAL MARKS FOR QUESTION 5 | $\mathbf{2 5}$ |  |

QUESTION 6 (14 MARKS, 25 MINUTES)

|  | REQUIRED: | MARKS |
| :--- | :--- | :---: |
| (6.1.) | Mention the five C's of credit, and briefly explain why each is important when it <br> comes to the process of screening a client. | 10 |
| (6.2.) | Provide four reasons as to why entities should keep adequate stock. | 4 |
| TOTAL MARKS FOR QUESTION 6 | 14 |  |

Table 4

| Present <br> Period | 1\% |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | . $\left.1 /(1+1)^{\wedge} \mathrm{n}\right)$. |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2\% | 3\% | 4\% | 5\% | 6\% | 7\% | 8\% | 9\% | 10\% | 11\% | 12\% | 13\% | 14\% | 15\% | 16\% | 17\% | $18 \%$ | $19 \%$ | 20\% |
| 1 | 0.990 | 0.980 | 0.971 | 0.962 | 0.952 |  | 0.935 | 0.926 | 0.917 | 0.909 | 0.901 | 0.893 | 0.885 | 0.877 | 0.870 | 0.862 | 0.855 | 0.847 | 0.840 | 0.833 |
| 2 | 1.970 | 1.942 | 1.913 | 1.886 | 1.859 | 1.833 | 1.808 | 1.783 | 1.759 | 1.736 | 1.713 | 1.690 | 1.668 | 1.647 | 1.626 | 1.605 | 1.585 | 1.566 | 1.547 | 1.528 |
| 3 | 2.941 | 2.884 | 2.829 | 2.775 | 2.723 | 2.673 | 2.624 | 2.577 | 2.531 | 2.487 | 2.444 | 2.402 | 2.361 | 2.322 | 2.283 | 2.246 | 2.210 | 2.174 | 2.140 | 2.106 |
| 4 | 3.902 | 3.808 | 3.717 | 3.630 | 3.546 | 3.465 | 3.387 | 3.312 | 3.240 | 3.170 | 3.102 | 3.037 | 2.974 | 2.914 | 2.855 | 2.798 | 2.743 | 2.690 | 2.639 | 2.589 |
| 5 | 4.853 | 4.713 | 4.580 | 4.452 | 4.329 | 4.212 | 4.100 | 3.993 | 3.890 | 3.791 | 3.696 | 3.605 | 3.517 | 3.433 | 3.352 | 3.274 | 3.199 | 3.127 | 3.058 | 2.991 |
| 6 | 5.795 | 5.601 | 5.417 | 5.242 | 5.076 | 4.917 | 4.767 | 4.623 | 4.486 | 4.355 | 4.231 | 4.111 | 3.998 | 3.889 | 3.784 | 3.685 | 3.589 | 3.498 | 3.410 | 3.326 |
| 7 | 6.728 | 6.472 | 6.230 | 6.002 | 5.786 | 5.582 | 5.389 | 5.206 | 5.033 | 4.868 | 4.712 | 4.564 | 4.423 | 4.288 | 4.160 | 4.039 | 3.922 | 3.812 | 3.706 | 3.605 |
| 8 | 7.652 | 7.325 | 7.020 | 6.733 | 6.463 | 6.210 | 5.971 | 5.747 | 5.535 | 5.335 | 5.146 | 4.968 | 4.799 | 4.639 | 4.487 | 4.344 | 4.207 | 4.078 | 3.954 | 3.837 |
| 9 | 8.566 | 8.162 | 7.786 | 7.435 | 7.108 | 6.802 | 6.515 | 6.247 | 5.995 | 5.759 | 5.537 | 5.328 | 5.132 | 4.946 | 4.772 | 4.607 | 4.451 | 4.303 | 4.163 | 4.031 |
| 10 | 9.471 | 8.983 | 8.530 | 8.111 | 7.722 | 7.360 | 7.024 | 6.710 | 6.418 | 6.145 | 5.889 | 5.650 | 5.426 | 5.216 | 5.019 | 4.833 | 4.659 | 4.494 | 4.339 | 4.192 |
| 11 | 10.368 | 9.787 | 9.253 | 8.760 | 8.306 | 7.887 | 7.499 | 7.139 | 6.805 | 6.495 | 6.207 | 5.938 | 5.687 | 5.453 | 5.234 | 5.029 | 4.836 | 4.656 | 4.486 | 4.327 |
| 12 | 11.255 | 10.575 | 9.954 | 9.385 | 8.863 | 8.384 | 7.943 | 7.536 | 7.161 | 6.814 | 6.492 | 6.194 | 5.918 | 5.660 | 5.421 | 5.197 | 4.988 | 4.793 | 4.611 | 4.439 |
| 13 | 12.134 | 11.348 | 10.635 | 9.986 | 9.394 | 8.853 | 8.358 | 7.904 | 7.487 | 7.103 | 6.750 | 6.424 | 6.122 | 5.842 | 5.583 | 5.342 | 5.118 | 4.910 | 4.715 | 4.533 |
| 14 | 13.004 | 12.106 | 11.296 | 10.563 | 9.899 | . 295 | 8.745 | . 244 | 7.786 | 7.367 | 6.982 | 6.628 | 6.302 | 6.002 | 5.724 | 5.468 | 5.229 | 5.008 | 4.802 | 4.611 |
| 15 | 13.865 | 12.849 | 11.938 | 11.118 | 10.380 | 9.712 | 9.108 | 8.559 | 8.061 | 7.606 | 7.191 | 6.811 | 6.462 | 6.142 | 5.847 | 5.575 | 5.324 | 5.092 | 4.876 | 4.675 |
| 16 | 14.718 | 13.578 | 12.561 | 11.652 | 10.838 | 10.106 | 9.447 | 8.851 | . 313 | 7.824 | 7.379 | 6.974 | 6.604 | 6.265 | 5.954 | 5.668 | 5.405 | 5.162 | 4.938 | 4.730 |
| 17 | 15.562 | 14.292 | 13.166 | 12.166 | 11.274 | 10.477 | 9.763 | 9.122 | 8.544 | 8.022 | 7.549 | 7.120 | 6.729 | 6.373 | 6.047 | 5.749 | 5.475 | 5.222 | 4.990 | 4.775 |
| 18 | 16.398 | 14.992 | 13.754 | 12.659 | 11.690 | 10.828 | 10.059 | 9.372 | 8.756 | 8.201 | 7.702 | 7.250 | 6.840 | 6.467 | 6.128 | 5.818 | 5.534 | 5.273 | 5.033 | 4.812 |
| 19 | 17.226 | 15.678 | 14.324 | 13.134 | 12.085 | 11.158 | 10.336 | 9.604 | 8.950 | 8.365 | 7.839 | 7.366 | 6.938 | 6.550 | 6.198 | 5.877 | 5.584 | 5.316 | 5.070 | 4.843 |
| 20 | 18.046 | 16.351 | 14.877 | 13.590 | 12.462 | 11.470 | 10.594 | 9.818 | 9.129 | 8.514 | 7.963 | 7.469 | 7.025 | 6.623 | 6.259 | 5.929 | 5.628 | 5.353 | 5.101 | 4.870 |
| 25 | 22.023 | 19.523 | 17.413 | 15.622 | 14.094 | 12.783 | 11.654 | 10.675 | 9.823 | 9.077 | 8.422 | 7.843 | 7.330 | 6.873 | 6.464 | 6.097 | 5.766 | 5.467 | 5.195 | 4.948 |
| 30 | 25.808 | 22.396 | 19.600 | 17.292 | 15.372 | 13.765 | 12.409 | 11.258 | 10.274 | 9.427 | 8.694 | 8.055 | 7.496 | 7.003 | 6.566 | 6.177 | 5.829 | 5.517 | 5.235 | 4.979 |
| 35 | 29.409 | 24.999 | 21.487 | 18.665 | 16.374 | 14.498 | 12.948 | 11.655 | 10.567 | 9.644 | 8.855 | 8.176 | 7.586 | 7.070 | 6.617 | 6.215 | 5.858 | 5.539 | 5.251 | 4.992 |
| 40 | 32.835 | 27.355 | 23.115 | 19.793 | 17.159 | 15.046 | 13.332 | 11.925 | 10.757 | 9.779 | 8.951 | 8.244 | 7.634 | 7.105 | 6.642 | 6.233 | 5.871 | 5.548 | 5.258 | 4.997 |
| 50 | 39.196 | 31.424 | 25.730 | 21.482 | 18.256 | 15.762 | 13.801 | 12.233 | 10.962 | 9.915 | 9.042 | 8.304 | 7.675 | 7.133 | 6.661 | 6.246 | 5.880 | 5.554 | 5.262 | 4.999 |

